

## Landlord/tenant cash lease workshops cover market volatility

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A series of statewide workshops hosted by University of Nebraska-Lincoln Extension and sponsored by the Nebraska Soybean Board in November and December will help landlords and tenants establish and maintain a positive farm leasing relationship.

Workshops begin with 5 p.m. registration and conclude at 9 p.m. at each location.

The Landlord/Tenant Cash Lease workshop series will help producers deal with the volatility of cash grain markets for corn and soybeans, said Allan Vyhnalek, UNL Extension educator in Platte County.

“Landlords are trying to be loyal to their tenants, yet want a fair return for the land asset,” Vyhnalek said. “Tenants want to be sure to stay in business, yet feel the pressure of bidding to keep the land base that they have been farming.”

Topics for discussion include: expectations from the lease, including goal setting for the rental property; lease communication, determining appropriate information sharing for both the tenant and landlord; relatives -- tips for farm leases that include relatives; irrigation system questions, as they pertain to setting lease rates; alternative cash lease arrangements, flexible provision considerations for your situation and other topics like grain bin rental will be covered as time allows.

Vyhnalek and UNL Extension educators Tim Lemmons and Jessica Jones will be on hand to discuss these topics and provide common sense tips during the presentation.

It is very helpful if both the tenant and landlord can attend together, Vyhnalek said.

“Putting together the right lease isn’t about what is being discussed at the coffee shop, or what a university survey of cash lease rates says; it is about what fits both the landlord and tenant for their circumstance and situation,” he said. “Attending this presentation will provide a set of ideas to work from as those specifics are discussed.”

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For more information about these workshops, contact Vyhnalek at 402-563-4901, email [avyhnalek2@unl.edu](mailto:avyhnalek2@unl.edu)

A meal and handouts are provided. Workshops are free, but registration is required to reserve a spot. Participation is limited.

Broken Bow will host one of the workshops on Monday, Nov. 28, at the Broken Bow Country Club. Call 308-872-6831 to register.